

### Salesforce Data

FEATURE	LIGHTNING EXPERIENCE	SALESFORCE CLASSIC
Accounts, Contacts, Leads, Opportunities, Price books, Products	✓	✓
Cases (basic support)	✓	✓
Custom objects	✓	✓
Chatter feeds, groups, and people	✓	✓
Salesforce Files	✓	✓
Other Sales and Service objects		✓

### Home (new page field that highlights the most important thing for each day)

FEATURE	LIGHTNING EXPERIENCE	SALESFORCE CLASSIC
Performance Chart	✓	
Assistant	✓	
Account Insights	✓	
Feed and Publisher		✓
Customizable dashboards		✓
Tasks	✓	✓
Items to approve		✓
Calendar and Events		✓
Recent Records	✓	✓
Top Deals	✓	
Customizable home page components		✓

### Calendar and Events

FEATURE	LIGHTNING EXPERIENCE	SALESFORCE CLASSIC
Enhanced calendar	✓	
Events	✓	✓

### Accounts and Contacts

This one is especially important for sales reps and their customer relationship management.

FEATURE	LIGHTNING EXPERIENCE	SALESFORCE CLASSIC
Account Insights	✓	
Contact Insights	✓	

Highlights panel	✓	
Activity timeline	✓	
Distinct 'reference' page layout	✓	
Related lists	✓	✓
Enhanced Notes	✓	✓
New Files	✓	
Twitter highlights	✓	✓
Quick view (hover)	✓	
Integrated email and templates	✓	✓
Accounts and contacts hierarchy		✓
Collaborate	✓	✓
Person Accounts		✓
Account Teams		✓

### Opportunities and leads (great space for sales reps)

#### Opportunities

FEATURE	LIGHTNING EXPERIENCE	SALESFORCE CLASSIC
Opportunity Teams		✓
Opportunity Splits		✓
Add similar opportunities		✓
Big Deal alerts		✓

#### Leads

FEATURE	LIGHTNING EXPERIENCE	SALESFORCE CLASSIC
Find and merge duplicate leads		✓
Change lead owner to a queue		✓
Lead campaign history		✓
Create leads	✓	✓
Assign leads to campaign		✓
Customize lead conversions via API	✓	✓

#### Both Opportunities and Leads

FEATURE	LIGHTNING EXPERIENCE	SALESFORCE CLASSIC
Customizable highlights panel	✓	
Sales path	✓	
Create related records in context	✓	
Quick view (hover)	✓	
Composer	✓	✓

Integrated email and templates	✓	✓
Workspace template page layout	✓	
Activity timeline	✓	
Enhanced Notes	✓	
New Files	✓	
Collaborate	✓	✓

### Opportunity Board (a visualization tool for opportunities)

FEATURE	LIGHTNING EXPERIENCE	SALESFORCE CLASSIC
Charts	✓	
Drag and drop	✓	
Intelligent Alerts	✓	
Type-ahead list view search	✓	
Sharing settings	✓	

### List Views

FEATURE	LIGHTNING EXPERIENCE	SALESFORCE CLASSIC
Charts	✓	
Type-ahead list view search	✓	
Resizable columns		✓
Sharing settings	✓	✓

### Reports

FEATURE	LIGHTNING EXPERIENCE	SALESFORCE CLASSIC
Create interactive filters while viewing a report	✓	
Enhanced report charts	✓	
See details of matrix reports		✓
Hide totals and subgroups from report view page	✓	
Table, funnel, and scatter chart types		✓
Schedule report refreshes		✓
Follow reports		✓
Report folder sharing	✓	✓
Create report folders		✓
Report notifications		✓
Bucket fields	✓	✓
Custom summary formulas	✓	✓
Joined reports		✓
Report editing	✓	✓

### Dashboards

FEATURE	LIGHTNING EXPERIENCE	SALESFORCE CLASSIC
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More than 3 columns supported	✓	
Flexible layout	✓	
Schedule dashboard refresh	✓	✓
Dynamic dashboards		✓
Post dashboard components to feeds		✓
Follow dashboard		✓
Dashboard filters		✓
Enhanced dashboard list views	✓	
Some visualization components		✓

### Other Features and Products

FEATURE	LIGHTNING EXPERIENCE	SALESFORCE CLASSIC
Create and edit records	✓	✓
Inline editing of fields (lists, records)		✓
Forecasting		✓
Territory management		✓
Communities		✓
Service cloud		✓
Data.com		✓
Work.com		✓